



Marcus & Millichap

Your Skills
Our Training

Military Bridge to Brokerage Program

Real Estate Investment Sales | Financing | Research | Advisory Services

Approved DOD Skillbridge Industry Partner

Proud to be the Bridge to Your Future

Thank you for your service. We are thrilled that you are considering Marcus & Millichap as the next step in your career.

The skills you have worked hard to build as a member of our military—leadership, effective communication, team building—are the same qualities that make people thrive at our company. With your experience, network, and discipline, combined with our unparalleled coaching, technology, research and leadership – there are no limits to your success.



“After serving I wanted to find a career that gave me the ability to be independent, competitive, and compensated for the amount of hard work I put in. Marcus & Millichap not only does these things but has a community of people looking to help in anyway that they can.”

Steven Adams
Associate
Los Angeles Office

USMC
First Battalion, Seventh Marines
First Lieutenant, Ground Intelligence Officer

It's Our Honor to Serve You

Marcus & Millichap's Bridge to Brokerage program is a rigorous six-month training that combines mentoring with direct hands-on experience in commercial real estate sales and financing. With a history of success, our award-winning training program is designed to create leaders in the real estate field either as a real estate advisor, originator or a member of our staff*. Available to qualified service members and their spouses, highlights include:

- Work full-time engaging in experiential education, cross-departmental learning opportunities and attending workshops led by industry executives.
- Take courses through Marcus & Millichap University and shadow top advisors and managers in the firm.
- Receive compensation and benefits paid by the Department of Defense's Transition Readiness Program.
- Navigate the process of transition into a new career with a network of support around you, including receiving assistance with start-up fees, education and licensing.
- Discover what role in commercial real estate suits you best. Whether it is a real estate broker, originator or member of our staff*, you will find the right role for you through real experience in the field.

*Based upon the availability of open positions within the company.

The Leader in Commercial Real Estate Investment Sales

Marcus & Millichap's founders George M. Marcus and Lieutenant William A. Millichap, USN, Retired launched the firm with a culture of information sharing and collaboration. Through the years, this has fostered a cooperative system where clients' needs always come first. This innovative environment makes Marcus & Millichap a great place to build your career as part of a powerful network of nearly 2,000 investment sales and financing professionals in more than 80 offices throughout the United States and Canada.



William A. Millichap
Founder
Marcus & Millichap
Navy
Retired Lieutenant

- Lieutenant William A. Millichap retired from the Navy and became an agent working with Mr. Marcus before co-founding the company and growing it nationwide.



“The military taught us that you can solve any problem, even if the solution is not perfect. I use this mindset each day in my role here at Marcus & Millichap. What makes me love working here at Marcus & Millichap is that I can count on my teammates to challenge me and my ideas and we can work together to turn those ideas into reality.”

Mathew Ellison
Devops Manager
Corporate Office

U.S. Army Reserve
373rd Military Intelligence Battalion, 219th BfSB
Specialist, Signal Support Systems Specialist



13,255
TRANSACTIONS
IN 2021



\$84.4+Billion
TOTAL VOLUME
IN 2021



**ONE CLOSED TRANSACTION
EVERY SEVEN MINUTES
EVERY BUSINESS DAY**



To get started, please contact our Senior Director of Recruiting, **Yunia Lubega** at yunia.lubega@marcusmillichap.com.

Rooted in Community Focused on Growth

Marcus & Millichap is dedicated to supporting local communities and building a better, smarter, more inclusive commercial real estate industry. Office-level programs across our 80+ North American locations give back to vital local causes and boots-on-the-ground initiatives helping those in need. Corporate and employee giving is an intrinsic part of our culture, with Rise Against Hunger, Feeding America, The International Committee of the Red Cross (ICRC) and the Wounded Warrior Project are just a few of our primary philanthropic beneficiaries.

Our Core Values

EXCELLENCE

We have high standards. We keep the promises we make, and we strive to over-deliver.

GRATITUDE

We acknowledge where we started and take pride in how far we've come.

CAMARADERIE

We believe in each other and the firm. Together, we celebrate our successes.

PERSEVERANCE

We have grit. We find solutions to obstacles without taking shortcuts.

COLLABORATION

We work together to be more competitive. We unite to do what's best for our clients and the firm.

Our Mission

At Marcus & Millichap, our commitment is to help our clients create and preserve wealth by providing them with the best real estate investment sales, financing, research and advisory services available.



Join one of our **80 offices**
located nationwide.